

# 2023 Media Guide CITplus

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## CITplus

The process engineering magazine CITplus is the premiere magazine in the German-speaking region for comprehensive application and practice-related articles, documentaries, interviews and product presentations in the field of process engineering, measurement and control technology and process control technology.

CITplus has **the largest subscription circulation** in its field (more than 50%). CITplus is read by over 20,000 qualified executives, process and chemical engineers, investment decision-makers as well as designers, developers and plant engineers, who are known by name. According to a study by the Emnid Institute, CITplus has an average of 3.4 co-readers.

As the official publication of ProcessNet, the combination of the two associations and co-publishers VDI-GVC and DECHEMA, CITplus provides its readers with decisive and often exclusive (background) information for their day-to-day work. The editorial spectrum ranges from pumps, compressors and compressed air technology to filter and separation technology, mechanical process and bulk materials handling technology as well as software for processes and methods up to MSR and automation technology.

## Overview

**Publication frequency** 10 issues per year

CITolus

Volume 26<sup>th</sup> year 2023

Circulation 20,000

Publisher DECHEMA VDI-GVC (ProcessNet)

**Publishing Director** Dr. Heiko Baumgartner

**Commercial Manager Sciences** Vanessa Winde

**Product Manager** Dr. Michael Reubold

**Editor-in-Chief** Dr. Etwina Gandert

Advertising Stefan Schwartze Marion Schulz Thorsten Kritzer

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## **Dates & Contents**

Issues	1-2	3	4	5	6
Publishing Date	06.02.2023	07.03.2023	05.04.2023	10.05.2023	07.06.2023
Advertising Deadline	18.01.2023	14.02.2023	15.03.2023	19.04.2023	16.05.2023
Editorial Deadline	28.12.2022	24.01.2023	22.02.2023	29.03.2023	26.04.2023
Newsletter	18.01.2023 15.02.2023	15.03.2023	12.04.2023	17.05.2023	14.06.2023

	<b>Filtech</b> Cologne, 14.–16.02.2023	European Coatings Show Nuremberg, 28.–30.3.2023	<b>MSR-Spezialmesse</b> Leverkusen, 26.04.2023	Maintenance Dortmund, 24.–25.05.2023	<b>MSR-Spezialmesse</b> Hamburg, 21.06.2023
		Solids Dortmund Dortmund, 29.–30.03.2023	Hannover Messe Hanover, 17.–21.04.2023	<b>Pumps &amp; Valves</b> Dortmund, 24.–25.05.2023	
Trada Faire			<b>LogiMAT</b> Stuttgart, 25.–27.04.2023	Interpack Düsseldorf, 04.–10.05.2023	
Trade Fairs			Interpack Düsseldorf, 04.–10.05.2023		
			Sensor+Test Nuremberg, 09.–11.5.2023		
			transport logistic 2023 Munich, 09.–12.05.2023		

Focus topic	Air purification and drying	Battery production	Hydrogen- Plant technology	Digitale Tools and Data Management	Electrolysis
Specials	Water and Waste water	Bulk Material Technology	Energy efficiency	Maintenance	Green Chemistry

## Subject areas\*

• Systems • Devices • Components	•				
• Industrial Engineering • Safety				•	-
<ul> <li>Mechanical Processes</li> <li>Bulk Material Technology</li> <li>Logistics</li> </ul>					
<ul> <li>Measurement, Control, Regulating, Automation Engineering</li> <li>Drive Technology</li> </ul>					
<ul> <li>Pumps</li> <li>Compressors</li> <li>Compressed Air Technology</li> </ul>			-	-	-
<ul> <li>Thermal Processes</li> <li>Chemical Processes</li> <li>Materials and Gases</li> </ul>					
Product Forum	Flow Measurement	Explosion Protection	Pressure Measurement	Gaskets Level Measurement	Gas Measurement

\*Please find the individual topics within the subject area on the following page ......

## **Dates & Contents**

Issues	7-8	9	10	11	12
Publishing Date	27.07.2023	07.09.2023	05.10.2023	06.11.2023	06.12.2023
Advertising Deadline	07.07.2023	18.08.2023	13.09.2023	17.10.2023	15.11.2023
Editorial Deadline	15.06.2023	27.07.2023	24.08.2023	25.09.2023	25.10.2023
Newsletter	12.07.2023 16.08.2023	13.09.2023	11.10.2023	15.11.2023	13.12.2023
		MSR-Spezialmesse Ludwigshafen, 13.09.2023	MSR-Spezialmesse Landshut, 18.10.2023	<b>Namur</b> Bad Neuenahr, 09.–10.11.2023	
		<b>Powtech</b> Nuremberg, 26.–28.09.2023	<b>A+A</b> Düsseldorf, 24.–27.10.2023	SPS Smart Production Solutions Nuremberg, 28.–30.11.2023	
Trade Fairs		<b>llmac</b> CH-Basel, 26.–28.09.2023	all about automation Düsseldorf, 18.–19.10.2023		
		ECCE13 + ECAB6* Berlin, 1723.09.2023 *13th European Congress of Chemi- cal Engineering and 6th European Congress of Applied Biotechnology			
Focus topic	Chemical Recycling	Particle technology	Power-to-X	Process measure- ment technology and PAT	5G
Specials	Raw materials and Circular economy	SIL   ATEX   Explosion protection	Pumps	Digitization	Saftey & Security

## Subject areas\*

• Systems • Devices • Components					
• Industrial Engineering • Safety			•		
<ul> <li>Mechanical Processes</li> <li>Bulk Material Technology</li> <li>Logistics</li> </ul>					
<ul> <li>Measurement, Control, Regulating, Automation Engineering</li> <li>Drive Technology</li> </ul>					
<ul> <li>Pumps</li> <li>Compressors</li> <li>Compressed Air Technology</li> </ul>				•	-
Thermal Processes     Chemical Processes     Materials and Gases					
Product Forum	Hoses, Tubes, Connection Technology	Mixing, Conveying, Dosing	Heating, Cooling, Drying	Engineering, Software	Hazardous Materials Handling

\*Please find the individual topics within the subject area on the following page ......



## Subject areas | Topics

• Systems • Devices • Components	• Industrial Engineering • Safety	<ul> <li>Mechanical Processes</li> <li>Bulk Material Technology</li> <li>Logistics</li> </ul>	<ul> <li>Measurement, Control, Regulating, Automa- tion Engineering</li> <li>Drive Technology</li> </ul>	• Pumps • Compressors • Compressed Air Technology	• Thermal Processes • Chemical Processes • Materials and Gases
Devices + Components for metering, emptying, conveying, transporting, storage, packaging and filling, calcining systems, coolers, reac- tors, recycling systems, sintering plant, vacuum systems, wear and abrasion protection, coating, heat recovery, heat exchangers, weighing	Plant Safety Emission protection, extractor systems, emission monitoring systems, dust removal systems, dust measurement devices	Filling Technology overspill protection, Big Bags, containers, metering equipment, barrels, IBC, silos, closing systems, weighing systems, filling systems	Drive Technology Drive electronics, speed controllers, rotary encoders, frequency invert- ers, gear units, couplings, motors, actuators, inverters, motion control, control cabinet systems, housing systems, cables and optic fibres, sensors	Fittings for Pumps and Compressors pressure reducers, taps, high pres- sure fittings, flaps, condensation drains, actuating devices, inspection glasses, gate valves, valves, sam- pling devices	Coatings corrosion protection, wear protection, linings
Treatment Systems waste water / sewage technology, flue gas cleaners, solvent recovery, neutral- isation, sludge treatment, incineration, process water, ultra-pure water	Industrial Protection MAK measuring devices , metal separators, metal detectors, safety clothing, masks, hazardous substance handling, emergency showers, gas warning devices, protective equipment	Conveying, Transportation, Storage removal equipment, conveyor belts, emptying machines, powder pumps, locks, bucket conveyors, containers, nozzles, air injectors, barrels, fluidisation, ventilation, pulsed air equipment, handling systems, lifting gear, tipping equipment, palletising systems, pneumatic conveyor systems, chain conveyors, sacks, ICBs, Big Bags, helical conveyors, vibrating hoppers, silos, tanks, vacuum conveyor systems, vibrators	Asset Management FDT, EDDL, software, diagnostic tools	Sealing Solutions for Pumps and Compressors flat seals, mechanical seals, leakage monitoring, O-rings, gland packings, profiled seals, sealing materials	Catalysis
Valves pressure reducers, vent valves, taps, high pressure valves, flaps, conden- sation drain valves, mixing valves, non-return valves, actuators, inspection glasses, gate valves, safety valves and fittings, fittings, valve blocks, sampling devices	Electrical Explosion Prevention lighting, EEx p systems, housings, heaters, lift trucks, motors, MSR technology, switching devices, electrostatic charge protection systems, vacuum cleaners, fans, warning devices	Compacting Technology agglomeration, pressing, pelletisers, tablet technology	HMI writers, keyboards, monitors	Compressed Air Technology preparation, filters, condensation, drying, networks, heat recovery	Technical Gases systems, supply, processes
Containers autoclavs, fermenters, columns, reac- tors, agitator vats, containers, mixers	Engineering/Services plant planning, biological systems, large-scale plant, pharmaceutical plant, validation	Measurement, Control, Regulation of Bulk Materials displays, data recording, measuring devices for pressure, flow, humid- ity, fill level, bulk material flows, temperature, filter monitoring, cameras, material testing devices, process control, process control and visualisation technology, control devices, switching systems, remote diagnosis, remote maintenance, thermo-analysis, powder analysis, particle analysis and characterisa- tion, weighing	Communication bus systems, HART, interface technology, wireless	Compressors oil-free compressors, contracting, piston compressors, compressed air technology, screw-type compres- sors, blowers	Thermal Separation Technology distillation, crystallisation, extraction
Seals scrapers, sealing materials, throttle seals for liquids and gases, flat seals, mechanical seals, flange seals, hydraulic seals, piston rings, leakage monitoring, diaphragm and bellows seals, O-rings, pneumatic seals, profiled seals, static seals, gland packings, shaft seals	Industrial Fire Protection fire detection, central fire alarm systems and extinguishing systems, smoke and heat extraction systems	Mixing Technology dispersion units, kneaders, agitators, mixers	Measurement Technology sensors, chromatography, measurement of density, flow rate, pressure, moisture, filling level, PJ, dew point, temperature, viscosity, calibration technology, measure- ment transducers, process analysis, pH measurement, spectroscopy	Pumps high density material pumps, meter- ing pumps, eccentric pumps, barrel pumps, centrifugal pumps, piston pumps, magnetic drive pumps, diaphragm pumps, hose pumps, vacuum pumps, gear pumps	Dryers drum dryers, vacuum dryers, fluidised bed dryers, freeze-dryers, convection dryers, belt type dryers
Piping Technology heaters, fittings, flanges, corrosion protection, compensators, leak location, pigging technology, piping, branches, atomisers	Maintenance, Servicing, Turnaround	Safety and Environmental Technology industrial fire protection, electrical explosion protection, non-electrical explosion pro- tection, plant safety, industrial protection	Software process visualisation, quality assurance, recipe management, simulation, validation plant simula- tion, asset management, operation and process data recording, ERP, information management, MES, plant infeligence, production data management, SCADA, supply chain management	Pipes heating, fittings, flanges, corrosion protection, compensators, leak loca- tion, pigging technology, pipelines, branches, atomisers	Heat Transfer plate-type heat exchangers, condens- ers, heat transfer media, evaporators, coolers, heating coils, spiral heat ex- changers, tube-bundle heat exchangers
Hoses compressed air hoses, compressed air coils, formed hoses, high pressure hoses, couplings, leak location, profiled hoses, hose lines, hose materials, protected and insulated hoses, shrink tubes, special hoses, connection elements	Non-electrical Explosion Protection bursting discs, detectors, pressure relief, decoupling systems, explo- sion diverters, relief valves, explo- sion flaps, explosion suppression, flame detectors, flame barriers, spark detectors, spark extinguishing systems, inertion systems	Mechanical Separating Technology separators, decanters, flotation, filters, classifiers, vibrators, sieves, sedimentation, separators, washers, cyclones, centrifuges, diaphragm filtration	Control Technology control units/PLC, process control systems, switching cabinets, control rooms/control centres	High Pressure Hoses, Couplings, Leak Location, Hose Lines	Materials Technology glass, ceramics, polymers, metal, special materials
Software CA-x tools, maintenance planning, isometric drawings, planning, quality management, validation, certification	Cleaning Technology sweeping / vacuuming machines, CIP-/Sip-cleaning, cleaning agents, clean room technology, blast cleaners	Packaging Technology labelling, packaging materials, palletising machines, tablet presses, automatic closing machines	Weighing Technology industrial weighing machines, metering weighing machines		
Technical Gases, Materials Tech- nology, Micro-process Technology , Engineering, Services, Technikum, Mini-plant		Crushing Technology crushers, atomisers, granulating machines, homogenisers, mills			

## **Prices & Formats**

Advertisements	width/height (mm)	Price €
1/1 Page	210 x 297*	8,240
1/2 Page portrait	90 x 260	4,910
1/2 Page landscape	185 x 128	4,910
Juniorpage	137 x 190	5,440
1/3 Page portrait	58 x 260	3,040
1/3 Page landscape	185 x 85	3,040
1/4 Page classic	90 x 128	2,540
1/4 Page portrait	43 x 260	2,540
1/4 Page landscape	185 x 63	2,540
1/8 Page classic	90 x 63	1,660
1/8 Page landscape	185 x 30	1,660
Job Advertisements	25% discount on regula advertisement prices	ır

<b>Preferred Positions</b>	width/height (mm)	Price €
Title page + story** <sup>1</sup>	213 x 303	9,390
Inside cover + story**	210 x 297	7,290
Inside front/back page, Back page <sup>11</sup>	210 x 297*	8,330
Belly Band	450 x max. 100	5,845
Postcards <sup>2</sup>		145

\* +3 mm bleed on all sides

BuyersGuide <sup>3</sup>	Column	Price €
Each printed line, per edition and keyword	40 mm	8

Minimum duration: 12 successive months or until cancelled. 28 keystrokes or 21 capitals per printed line. Addition of company / corporate logo possible (quotation by column / 2 mm column height)

#### Discounts

3 Advertisements	5%
6 Advertisements	10%
9 Advertisements	15%

- Cancellation only possible up to 8 weeks before advertising deadline.
   Title page: the picture must be coordinated with publisher in advance and Wiley-VCH GmbH has exclusive rights of it for 6 months.
- \*\* The cover story/inside cover story will be handled like an editorial article and is subject to the standards and formalities of the magazine.

Bound-in inserts*	width/height (mm)	Price €
2-page A4*	210 x 297	6,780
3-page A4 + side flip*	207 + 105 x 297	8,625
4-page A4*	420 x 297	9,400

\* Head: 3 mm; Foredge: 3 mm; Foot + right: min. 3 mm

Loose inserts <sup>3</sup>	weight	Price €
	up to 25 g	305
	up to 50 g	395

#### **Reprints and ePrints**

For your internet presence we would be pleased to provide you with the PDF file of your article for a Nominal charge of **300**  $\in$  (plus VAT). A printable PDF is available at a price of **980**  $\in$  (plus VAT).

Prices for printing and delivery of your reprint, as well as individual special formats (e.g. with cover picture and and display ad or bundling of articles) are available on request. As are offers for reprints and eprints of scientific articles from Wiley peer-reviewed journals.

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All prices are subject to the statutory VAT.

The new price list comes into effect on 1 October 2022 and supersedes all previous price lists.

- 2 Postcards: Costs per thousand, affixed to a particular page on advertisement or bound-in insert + insertion costs
- 3 Costs per thousand including postage; no discount for loose inserts, sample must be sent before order can be accepted.



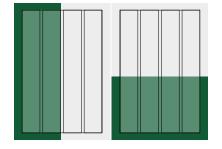
## **Formats**



**1/1** Pages Type Area/Bleed Size

**Type Area:** 185 x 260 mm

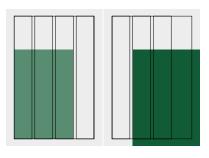
**Bleed Size:** 210 x 297 mm





**Type Area:** portrait: 90 x 260 mm landscape: 185 x 128 mm

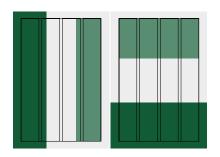
**Bleed Size:** portrait: 102 x 297 mm landscape: 210 x 147 mm



## Juniorpage

**Type Area:** 137 x 190 mm

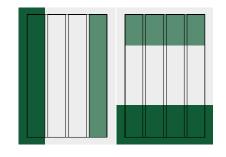
**Bleed Size:** 147 x 209 mm



**1/3** Pages Type Area/Bleed Size

**Type Area:** portrait: 58 x 260 mm landscape: 185 x 85 mm

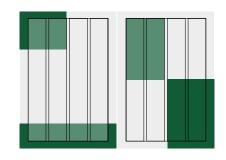
**Bleed Size:** portrait: 70 x 297 mm landscape: 210 x 104 mm





**Type Area:** portrait: 43 x 260 mm landscape: 185 x 63 mm

**Bleed Size:** portrait: 54 x 297 mm landscape: 210 x 82 mm



## 1/4 | 1/8 Pages Type Area/Bleed Size

**Type Area:** classic: 90 x 128 mm **Bleed Size:** classic: 102 x 147 mm

#### **Type Area:**

classic: 90 x 63 mm landscape: 185 x 30 mm **Bleed Size:** classic: 102 x 82 mm landscape: 210 x 49 mm

Please provide advertisements in bleed size with 3 mm overlap on all sides.

# CITplus

## **Technical Specifications**

## Magazine format

210 x 297 mm (width x height), A4 size 185 x 260 mm (width x height), print space Number of columns: 3; column width 58 mm or Number of columns: 4, column width 43 mm

## Print and binding methods

Sheet offset, adhesive binding

## Colours

Euro scale

## Screen ruling

70 ruling Print profile: ISO Coated\_v2\_300 (39L)

## Loose inserts

Minimum insert size:  $105 \times 148 \text{ mm} (w \times h)$ Maximum insert size:  $200 \times 287 \text{ mm} (w \times h)$ , the back fold must be on the long side (287 mm) Minimum weight for single-sheets inserts:  $150 \text{ g/m}^2$ 

## Delivery of loose inserts

Delivery quantity: 20,200 copies

## **Delivery of bound-in inserts**

Delivery quantity: 20,500 copies

The delivery address for bound-in inserts and any supplements will be given to you with the order confirmation.

## Data format

We accept the following data formats: PDF, EPS, TIFF, JPG.

## Please observe the following points:

- 1. Embed all text or convert it into streams.
- 2. Use only CMYK colours.
- 3. With pixel-oriented data formats, we require a resolution of at least 250 dpi.
- 4. Do not compress JPG files too strongly, or this will lead to visible loss of image quality. Use the "maximum" or "high" quality gradings.

## To avoid errors, please observe the following:

Send all text to be used and associated files together. Attach a hard copy/print-out to the layout check. Ensure that no RGB colours are used in any files, including the associated files. For files from programmes not intended for the creation of printed documents (e.g. Word, Excel, Powerpoint), the files must always be converted. This means inevitable changes in data and considerable additional work, which we have to add to your invoice.

## **Transmission options**

by e-mail an mradtke@wiley.com



Wiley-VCH GmbH FAO: Melanie Radtke Boschstrasse 12 69469 Weinheim Tel.: +49 (0) 6201 606 557

# CITplus

## Analysis

#### **Circulation Analysis\***

Printed copies	20,000
Actually circulated copies	19,897
Subscribed copies	9,534
Free samples	10,363
* 1st quarter 2020	

## Size of business unit

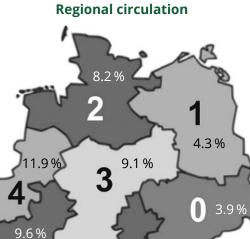
1 – 49 employees	23 %
50 – 99 employees	9 %
100 – 199 employees	11 %
200 – 499 employees	12 %
500 – 999 employees	10 %
1000 and more employees	31 %
No details	2 %

## CITplus is the official publication of ProcessNet

The personal members of the VDI association GVC (about 7,100) receive CITplus continuously in the context of their membership.

#### Industries/Sectors/Specialisms/ Professional groups

Chemical industry	43 %
Machinery/plant/equipment construction	22 %
Pharmaceutical industry	10 %
Engineering offices for technical planning, maintenance and repair	9 %
Colleges of further education, colleges and universities	7 %
Food and fodder industry	5 %
Electrical engineering, precision mechanics and optics	2 %
Mining, exploitation of oil, gas, stone and minerals	1 %
Energy + Water supply	1 %



**Reader structure:** 

ROW 7.6 %

9 5.0 %

8 7.5%

## Decision-making competence for investments

î

10.0%

• •	
Make specific specialist recommendations	67 %
Make definitive decisions together with colleagues	66 %
Obtain information	61 %
Make preparations for decisions with analyses and evaluations	60 %
Provide suggestions	60 %
Make definitive decisions alone	35 %
The decisions are made by employees subordinate to me	22 %
No details	3 %

## Job charasteristic: field of activity

Construction, technical planning, production division, R&D	49.8 %
Sales, marketing	6.9 %
Executive management	25.1 %
Technical operations, maintenance	9.5 %
Trining, education	2.5 %
Consulting, controlling	4.5 %
not specified and other	1 %



## **Specialist Committee**



**Prof. Dr.-Ing. Norbert Kockmann**, TU Dortmund, Faculty of Biological and Chemical Engineering, Working Group Apparatus Design, is the deputy head of the ProcessNet professional group PAAT — process, apparatus and systems engineering.



#### Prof. Dr. Thomas Hirth

Vice President for Innovation and International Affairs of Karlsruhe Institute of Technology (KIT). Hirth is a member of Germany`s BioÖkonomieRat and Chairman of the ProcessNet Executive Board.



**Prof. Dr.-Ing. Wolfgang Peukert** Professor of Solid Material and Boundary Layer Process Engineering at the University of Erlangen-Nuremberg and is chairman of the ProcessNet association for Particle Technology and Product Design.



#### Prof. Dr. Roland Ulber

Kaiserslautern Technical University Faculty of Mechanical and Process Engineering, professor of Biological Process Engineering and representative of the Dechema association for Biotechnology in the specialist committee of CITplus.



**Prof. Dr. Ferdi Schüth** Max-Planck-Institute for Coal Research, Mülheim, chairman of the ProcessNet association for Reaction Technology and chairman of the coordination group for Chemical Energy Research.



#### Dr. Hans-Erich Gasche

Director Process & Plant Safety, Bayer Technology Services, Leverkusen, Chairman of the working group "Lessons from Process Safety Incidents" within the ProcessNet section "Plant and Process Safety".



**Dipl.-Ing. Eva-Maria Maus** is the deputy chairperson on the Process-Net specialist community for chemical reaction technology and deputy chairperson of the specialist group for membrane technology.



#### Dr. Christian Poppe

is Director Technical Service, Covestro, as well as chairman of the VDI department "Operation of Process Systems" (GVC0 3 Operations). Wiley Online Library WILEY Access by Wiley

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## WILEY-VCH

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More than 1,600 magazines and more than 22,000 books in more than 120 subject channels build the content of the Wiley Online Library. The global Wiley Network offers the latest information from science and industry - from all sectors and geographical regions of the world.

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15 Mio. Unique Vistors 25 Mio. Visits 65 Mio. Pages Views

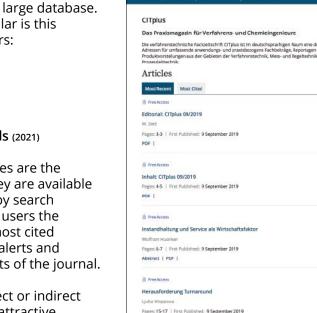
#### 22,586 CITplus WOL-Downloads (2021)

The CITplus leaderboard features are the articles of the print editions, they are available in PDF format and can be find by search engine. The website also offers users the opportunity to search for the most cited technical articles, post content alerts and search the research the contents of the journal.

A point of contact that is of direct or indirect interest to users and offers an attractive platform for advertisers.

Request your personal offer:

Marion Schulz (Account Manager) Tel.: +49 6201 606-565 E-Mail: mschulz@wiley.com



Herausforderung Turnaround				
Ljuba Woppowa Pages: 15-17   First Published: 9 September 2019 Abstratt   PDF				
			@ Free Access	
			Gerade Kanten für schnelle Prozesse	
Nadine Deck				
Pages: 18-20   First Published: 9 September 2019				
Abstract   PDF				

# Viley Online Library

Basic prices on a magazine	Price € TKP	<b>Price € TKP</b> incl. geo-targeting
e. g. Chemie Ingenieur Technik – available impressions approx. 50,900 / mont	h	
Leaderboard Banner (728 x 90)	69	79
Rectangle Banner (300 x 250)	89	99
TKD - price per thousand		

TKP = price per thousand

Mobil

## **B2B-Audience Portal: www.chemanager.com/CITplus**

chemanager.com is the portal for top executives and decision makers of the chemical and pharmaceutical industry and the relevant supply and application sectors. Everybody who wants to stay on the cutting edge of industry news should not miss chemanager-online.com.

#### **Online-Advertisement**

Give your company an image, show your presence, communicate a product launch - in short: benefit from our scope. Complement your print campaign and increase your market penetration with an image campaign on chemanager.com/CITplus.

Leaderboard	728 x 90 Pixel	€ 1,650 / month, run of site*
Wide Skyscraper**	160 x 600 Pixel	€ 2,150 / month, run of site*
Skyscraper**	120 x 600 Pixel	€ 1,650 / month, run of site*
Medium Rectangle	300 x 250 Pixel	€ 2,250 / month, run of site*

\* "run of site" means that the ad placements may appear on any page of the target site. They will be shown randomly in a rotating scheme by each new page impression (maximum of four banners at one position)

\*\*the mobile optimized version requires an additional Medium Rectangle format

#### **Top Feature**

Promote your product, your application note, your event or any other highlight on the "cover page" of chemanager.com. Reach your target group 24/7/365.

Scope of Service: Picture (476 x 315 px, Format 1,5:1), Headline, Intro on landing page (150 letters), Detailed Text (up to 4,000 characters recommended), 1-4 Images, Contact Information

<b>Running Time:</b> 2 weeks prominent as a Top Feature Story. Additionally, your highlight remains for a total of six months in the portal's database	*€ 2,200
Combo offer: Feature on Portal + Newsletter	€ 2,750

\*in a rotation scheme with five other Top Feature Stories. Text is subject to editorial criteria.

#### Whitepaper | Application Note

The ideal format to present your expertise in full detail and to generate leads. Application notes, market or case studies are the perfect presentation form for companies, whose content differs from their competitors'.

<b>Scope of Service:</b> Teaser text, product photos,	f OOF / 6 months
company contacts, PDF for download	£ 9957 6 monuns

#### Webcast | Video

This multimedia advertising format is the perfect complement to your banner advertising and whitepapers.

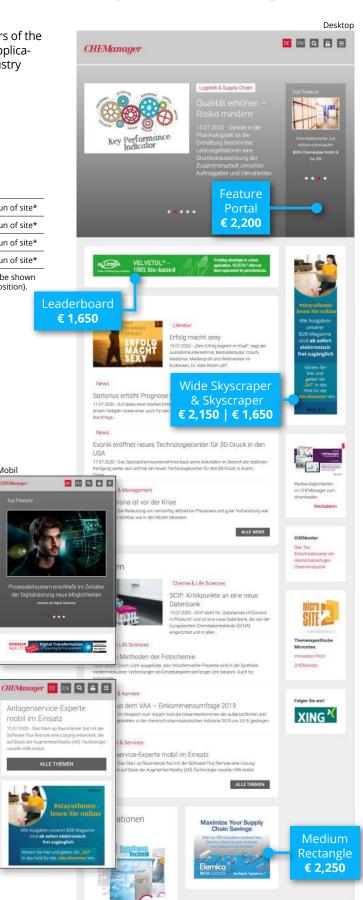
Scope of Service:	€ 995 / 6 months.
Teaser text, product video, company address	£ 9937 0 monuis.

#### Accesses to the website (Google Analytics)

Page Impressions/month			131,800				
Unique Visits/Month			84,700				
		~			10		

Mean values from the 1st half of 2022

See next page for technical specifications



**CIT**plus

CITPUS INSIGHT

Achema 2022

Liebe Leserin, lieber Leser,

in diesen Zeiten scheint unsere Welt Kopf zu stehen, die Herausforderungen

## 

CITplus Insight informs its newsletter subscribers 12 times a year about current topics in process technology. In addition to exclusive reports, the newsletters contain information on products and events, as well as news from the associations.

#### Newsletter: Banner formats & prices

With the booking of a "Feature", your content will be placed on one of the prominent feature positions

placed on one of the pro-	initelle reactive positions		in diesen zeiten scheint unsere Welt Kopt zu stehen, die Herausforderungen geradezu unlösbar. Doch das ist kein Grund, nicht nach Lösungen zu suchen.		
Full Banner 468 x 60 F		Pixel €850	Jetzt sind Chemiker, Ingenieure und deren Ideen mehr denn je gefragt, um die		
Medium Rectangle 300 x 250 Pixel € 950		Pixel € 950	Chemieindustrie fit zu machen für die nächsten Schritte der "industriellen Revolution": Defossilierung und Nachhaltigkeit der Wertschöpfungsketten. Im		
	Text (up to max. 4,000 charact dvisable), headline, intro (150 char ers), at least one image (format 1. at least W x H 476 x 315 px, bet 750 x 500 px, max. 250 KB), th additional images possible (forr see above), Contact informat	rac- 5:1, tter € 950 ree nat	August werden wir auf der Achema 2022 viele neue Technologien entdecken dürfen, um Rohstoffe und Energie zu sparen. Diese Ausgabe von CiTplus Insight bietet Ihnen einen Ausblick auf die Themen der Messe und Konferenz. Etwina Gandert Chefredakteurin CITplus PS: Leiten Sie CiTplus Insight gerne an interessierte Kolleginnen und Kollegen weiter. Hier geht es zur kostenfreien Anmeldung.		
Combo offer: Feature on	website + newsletter	€ 2,750			
Material delivery at least 7 days be	fore the dispatch date of the booked newsletter				
		Full Banner € 850			
Newsletter Key Figures 2	021/2022	€ 050	Prankture, Germany		
Number of recipients (DC	01) 450				
Open Rate (MV)	45.7 %	Newsletter	Feature		
Click Through Rate (MV)	10.5 %	Dates	€ 950		
MV = Mean value of 7 newsletters	s sent out	18.01.2023 15.02.2023 15.03.2023 12.04.2023 17.05.2023 14.06.2023 12.07.2023 16.08.2023 13.09.2023 11.10.2023 15.11.2023 13.12.2023	Acte Representation of the second sec		
<b>Technical Data</b> Please send your files by We will take care of all fu	mail to your sales representative. rther steps.	Medium Rectangle € 950	Visit our ROI calculator to show how Elemica Digital Supply Network can help drive profitability Elemica 2016US Eleviteurs Go Digital. Transform.**		
Banner (Website)			Produktion		
Size of data: max. 200 KB					
Data formats: GIF, JPG, PNG, HTML5, any kind of Redirect/Tag			Flexibel entwässern mit Siebschneckenzentrifuge HX		
Banner (Newsletter) Size of data: max. 200 KB Data formats: GIF, JPG, PNG Target-website			ANDRITZ AG - Eine breite Palette an bewährten und neuen Technologien, Dienstleistungen und Automatisierungslösungen für die chemische und pharmazeutische Industrie stellt Andriv Exclusive access to your		
Please tell us the exact U	RL, where your banner should be link	ed to.	customers		
<b>Webcast</b> Data format: any video fo Size of data: max. 40 MB	-		Produktion Kombinierter pH=Ur <b>A,660 €</b>		

# CITplus

## **Native Advertising PLUS**

#### **Native Advertising Plus**

With Native Advertising Plus you inform the readers with content which you or your PR agency have produced with the objective of increasing the level of awareness of your company. The article communicates your know-how in the sector, establishes the experts in your company as thought leaders in the market and in turn has a positive effect on the perception of your brand. Integration of the content in the established look & feel of the editorial content of the publication, both in print and online, and with naming of the author together with contact information for feedback and enquiries.\*

Ebit reped molorest everchitas

1,900 - 2,100 characters picturecaption included



1/2 Page 2.090 €

\*Due to legal regulations it is required to write the comment "Advertorial" above the article

1/4 Page

1,055 €

**PRO-4-PRO.COM** PRODUCTS FOR PROFESSIONALS Search ...

œ **•** 



Products from the sectors Medical Technology, clinical laboratory, Hygiene, Management, facility management and IT & communication



Products from the sectors Safety & Security Management, Fire Protection, Safety at Work, Building Security, Video Surveillance,

#### Laboratory / Biotechnology

Access Control and IT & Communication

Safety & Security

Products from the sectors Laboratory Devices, Analysis, Microscopy and EDP/Software/LIMS



Products from the sectors Automation, Drives, Machine Vision / Optical Metrology, Industrial PC, Test and Measurement, Sensor

#### Process technology

Technology

Automation & Machine Vision

Products from the sectors Process Automation, Maintenance, Plant-Construction, Pumps and Compressors, Mechanical and Thermal Process Technology

NT .....

Optimized for mobile

devices

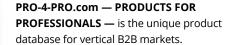
Clear structure

Modern design



Products from the sectors Logistics and Materials Handling, Packaging and Labeling, Food analysis, Plant Construction and Technical equipment





PRO-4-PRO is Wiley's cross-media concept. The possibility of presenting your company both online and in relevant trade journals ensures that your advertising measures are as effective as possible — if we optimise for you, with a built-in lead guarantee.

- Extended company presentation 500 €
- detailed company and product description
- individual optimization for search engines (e.g. SEO for Google)
- Lead Generation Tool

	6 Months / price €	12 Months / price €
Company presentation	n 500, one-ti	me-fee
Product entry	335	585
Refresher	295	530
Package deals	Runtime	12 Months / price €
Package deals Pro Package	Runtime           4 Product presentations	<b>12 Months / price €</b> 1,775
		•



PRO-4-PRO.COM

PRODUCTS FOR PROFESSIONALS

The Product Portal for Lead Generation

# Move Beyond Advertising

Powering your message across science & industry

It's critical to find compelling ways to present your message so it stands out and gets your story in front of the right people and communities.

Wiley serves the full ecosystem of publications, societies, scientists and industry professionals with targeted reach and solutions to help you make even deeper connections with your audience.

Engage the right audience with the right marketing mix by adding **Wiley Events & Education** and **Wiley Communications** solutions plus **Amplifiers** to your marketing plans.

## **Events & Education**

Present your own content or sponsor a webinar or virtual event and strategically position your brand alongside trusted, relevant content. Engage and interact with your audience and build credibility for your message.

## Communications

These co-branded publications provide an exclusive and distinctive way to promote your brand, using the strengths of our multimedia programs and published work relevant to scientists and industry professionals.

## Amplifiers

Enhance your programs with additional solutions to power your initiatives to the fullest. Provide even more value-added content to your audience or expand your program with Wiley Amplifiers.

## Take the opportunity to strategically position your brand and make your narrative discoverable, engaging, and impactful.

With a wide variety of titles and channels to choose from, your journey to brand recognition and lead generation starts here!

## **Events & Education**

Educating audiences is a critical cornerstone of any marketing program to demonstrate how your brand can effectively solve problems and to support scientists and industry professionals in their daily practice across various applications. Our events and topic-focused website solutions can help you deliver clear, focused content and deepen your engagement with your target audience.

## 🔳 Webinar

Showcase your expertise, generate leads, deepen your engagement, and build credibility by sponsoring a webinar with Wiley. Engage with your relevant audiences in a familiar online webinar environment on topics of your choice.

Our specialized events team will fully take care of your event including technical aspects and hosting. We will work closely with you in setting up the agenda, inviting the speakers, collecting content, and driving registrants to your event through dedicated marketing campaigns.

## Choose from:

- Single-Speaker Webinar Includes live Q&A
- Multi-Speaker Panel Discussion or Webinar Includes a pre-recorded panel discussion or back-to-back presentations, single live Q&A

Speakers can be provided by the Wiley editorial team or suggested by the sponsor.

#### Includes:

- Content support from our specialist editors (at additional cost)
- Webinar hosting on state-of-the-art platform
- Webinar promotion to our extensive audience to drive registrations and brand awareness
- Direct interaction with participants during the live Q&A video session
- Generation of qualified leads (GDPR-compliant)
- Registration and attendance tracking and reporting
- On-demand hosting

## Virtual Event

Wiley is taking real-world conference programs to virtual platforms instead. Promote your brand and gain credibility in an online environment with exclusive and distinctive formats with keynote speakers, panel discussions, or co-branded webinars.

Using the strengths of our multimedia programs and your expertise, you can uncover topics that people want to discuss and share. To support the events, we offer a balanced view on the topic and run marketing activities to power engagement.

## By sponsoring a virtual event your brand will benefit from:

- Tailor-made marketing package to generate quality leads and boost brand awareness
- Being associated with an unbiased, credible Wiley brand



## Knowledge Hub

## Strategically showcase your brand alongside trusted, relevant content.

A Knowledge Hub is an online learning destination focused on specific topic or application areas. Scientists and industry professionals are given a unique opportunity to get familiar with your brand and help further educate them in an engaging environment.



These online educational platforms group together relevant, meaningful and quality-controlled Wiley content, designed for the realities of today's scientific practice. They provide users with in-depth information on methods and applications via a custom combination of engaging content, such as article collections, webinars, content feeds, and more!

## Knowledge Hubs help scientists and industry professionals put their research into practice and enable you to:

- Associate your brand alongside trusted content from one of the most trusted publishers
- Access and communicate with specific audiences
- Generate leads (GDPR-compliant)
- Leverage Wiley's online footprint and existing journal content to drive engagement with your target audience
- Boost your program with Wiley-led marketing tactics to drive additional targeted traffic

Take advantage of expert project management for seamless execution.

## Pricing

For detailed information on any of these options, please contact your local representative.

## Communications

Give your audience access to the depth and breadth of authoritative, peer-reviewed content and help them make a greater impact in their work.

## Article Collection

Provide scientists and industry professionals with access to full-length journal articles. Focused on a subject of your choice, we create a digital content asset containing 3 to 7 Wiley journal articles.



You can select from a wide range of journal publications and can add a contribution via an introduction letter. Additional full-page ads are optional. When a user enters the site, they will be invited to register.

## By sponsoring an Article Collection, your brand will benefit from:

- Lead generation with free access for target audience
- Thought leadership: brand associated with key articles relating to sponsor's subject area of choice

## Essential Knowledge Briefing (EKBs)

Wiley's Essential Knowledge Briefings (EKBs) deliver a concise overview of the most crucial current issues to scientists.

A state of the sta

Rapidly deliver your messages in short, practical guides that are in a mobile-enabled format for convenience and easy access.

Work with Wiley to identify a topic — we take care of the content and design

#### By co-branding an EKB, your brand will benefit from:

- · Lead generation with free access for target audience
- Thought leadership: brand associated with publications relating to sponsor's subject area of choice

## Expert Insights

Provide scientists and industry professionals with a custom, co-branded publication focusing on a technology in your field. Examples are Ebooks or whitepapers and infographics combined into content assets along with

sponsor content.

Expert Insights are presented behind registration and supported by dedicated marketing campaigns to drive traffic.



#### With Expert Insights scientists get a comprehensive view on a key topic and your brand will benefit from:

- Lead generation with free access for target audience
- Thought leadership: brand associated with custom publications relating to sponsor's subject area of choice

## Pricing

For detailed information on any of these options, please contact your local representative.

## **Amplifiers**

Boost your programs by adding an additional layer. Ask about these add-ons to further expand and promote your narrative.

## Consider adding these amplifiers to your package:

Extended Reach	Boost traffic with additional tailored marketing tactics to enhance reach and discoverability of your messages.
Content Feed	Attract and retain target audiences with a tailored feed of Wiley content — including access to full text articles — delivered to a client's website.
Infographic	Visually represent scientific research or content, making it easier to digest. Custom-created in print, as downloadable PDFs, or as videos.
Expert Commentary	Enhance content credibility and engagement by adding a short audio or video presentation delivered by an expert.
Translation	Share valuable peer-reviewed information in local languages for better engagement and understanding of international research.
Run On / Print Copies	Get extra printed copies of content products to share.

## Pricing

For detailed information on any of these options, please contact your local representative.

## **CIT**plus

## **Advertising and Reprint Production Terms and Conditions**

#### Definitions

1. In these terms and conditions:

- (a) "Wiley" means the company within the John Wiley & Sons group that is providing the Advertising and Reprint services as set out on the Booking Confirmation or invoice issued by the Wiley group entity or its authorised agent.
- (b) "Advertising" means any advertisements requested by the Customer to be displayed in products owned or controlled by Wiley or any third party partner of Wiley and includes both advertising that appears in Wiley's or its third party partners' print publications ("Print Advertising") and advertising that appears electronically on any of Wiley's websites, or any application or other digital format owned or controlled by Wiley or any third-party partner of Wiley ("Online Advertising").
- (c) "Customer" means a person or entity who is placing an order for advertising or reprint production with Wiley and includes an advertiser on whose behalf advertising is placed, and any media agency or company that may arrange advertising or reprints for its clients.
- (d) "Booking Confirmation" means the confirmation provided by Wiley which sets out the details of the Advertising. For Reprints, it consists of an email confirmation sent by Wiley to confirm the Reprint order.
- (e) "Insertion Order" or "Purchase Order" means a document provided by the Customer for ordering Advertising or Reprints which confirms the agreed details.
- (f) "Reprint" means print or physical goods, being a specified number of reprints of articles or other ma-terial (for example, pre-loaded USBs), as requested by the Customer and/or ePrints which are digital versions of articles or other materials hosted by Wiley or its licensees and linked from a Wiley website, an email or a Customer website ("ePrints").
- (g) "Reprint Quotation" means a document supplied to the Customer by Wiley which sets out the details of the quotation for Reprints.

(h) "Terms" means these terms and conditions.

#### ADVERTISING TERMS

- In submitting Advertising to Wiley, the Customer grants Wiley a worldwide, royalty-free, irrevocable licence to publish and print the Advertising as set out in the Booking Confirmation as well as the right to sub-license all such rights to any third-party provider.
- Wiley will, or will instruct its affiliates to, use commercially reasonable efforts to publish the Advertising in the format and in the position as set out in the Booking Confirmation, however all Advertising is subject to editorial approval and Wiley reserves the right to vary the placement of Advertising within a print product or online site or digital product when necessary.
- 4. Wiley reserves the right at any time to refuse or withdraw from publication Advertising which is not in accordance with the specifications provided in the Booking Confirmation, these Terms or is otherwise inappropriate in Wiley's sole and reasonable discretion. Notwithstanding the foregoing, Wiley has no obligation to review or approve Advertising copy (for compliance, appropriateness, or otherwise). Wiley may publish the Advertising with a heading 'Advertising or in some other manner to distinguish the advertising material from editorial material. If and to the extent that the Advertising does not conform to Wiley's then-effective reserves the related and reserves the related as a fitteness. production specifications, Wiley reserves the right to make technical modifications as necessary to conform to such specifications.
- 5. If Wiley is creating advertising copy on behalf of the Customer, Wiley will provide final copy for the Customer approval by emai
- 6. Customer is solely responsible for compliance with all laws, standards, industry codes and other binding guidelines as to the content of the Advertising, whether created by Wiley on its behalf or provided to Wiley, including but not limited to all applicable medical advertising regulations.
- The Customer will supply an authorised Purchase Order or Insertion Order to Wiley for Print Advertising and Online Advertising. Advertising bookings cannot be reserved without receipt of the aforementioned documents. Orders for booking of Online Advertising must be received at least 7 business days in advance of the proposed first run date. Wiley cannot guarantee that orders received after this time will be fulfilled. Customer shall book Online Advertising on amonthy basis unless otherwise expressly set out in the Booking Control of the proposed first run devertising of a monthy basis unless otherwise expressly set out in the Booking and the received and the set of th Confirmation. Publication dates specified in the rate cards may be subject to changes at the discretion of Wiley, new publication dates will be communicated to the Customer prior to publication, at point of order confirmation where possible.
- The Customer must submit the required copy for Print Advertising on the material submission date as set out in the Booking Confirmation ("Materials Due Date"). If a Customer fails to provide the Print Advertising 8. out in the booking both Materials Due Date ). If a Customer may be charged for Print Advertising unless a cancellation has been approved by Wiley in writing. If Wiley accepts copy for the Print Advertising after the Materials Due Date, Wiley makes no representations that Print Advertising will be published and the Customer will have no claim against Wiley for credit or republication in the event of non-publication, or if the Print Advertising is published in another manner or format than as set out in the Booking Confirmation.
- Customer must submit Print Advertising copy in compliance with the artwork and data specifications as set out in the Booking Confirmation, or as previously provided by Wiley in relation to the particular publication. 9.
- 10. Customer shall deliver and shall be solely responsible for providing to Wiley all of the text, pictures, graphics, sound, video, programming code and other media which comprise the graphic or html file that comprises the Online Advertising in conformance with Wiley's delivery specifications.
- 11. Wiley makes no guarantees as to the number of visitors to any Wiley site or digital product or the number of impressions at any Wiley site or digital product, unless such guarantees are expressly made in writing by Wiley in the Booking Confirmation. Any 'impression goals' or the like provided are non-binding. Online Ad-vertising described in the Booking Confirmation as '100% sponsorships' will not be subject to any impression or viewability guarantees.
- 12. Wiley will provide reporting at the end of the Online Advertising campaign, or otherwise as requested within a reasonable time of request, to give details of Online Advertising performance (i.e. impressions, clicks). Real time transparency of campaigns can be managed by the Customer by using Google Ad Manager.

- 13. Unless specifically set out in the Booking Confirmation and agreed in writing by Wiley, Online Advertising will not be behind a registration barrier. The Customer acknowledges that Online Advertising placed on Wiley Online Library will be viewable by both subscribers and non-subscribers to Wiley Online Library. For the avoidance of doubt, Print Advertising may be viewable by non-subscribers to journals or periodicals
- 14. In relation to Online Advertising to be included in email alerts to subscribers and other authorised users of Wiley's products ("Email Alerts"), Wiley cannot guarantee the send date of any Email Alert advertising unless otherwise expressly agreed in the Booking Confirmation.
- 15. The sole remedy for any failure by Wiley to provide any Advertising, is that the Customer will be provided with a period of Online Advertising or additional Print Advertising in an equivalent placement and for a set period of time as determined by Wiley. Wiley will not be responsible for any failures that are not caused by Wiley, Wiley cannot guarantee that such 'make-up' bookings can be made in the month following the initial determined are will be appreciated on the month following the initial determined are such 'make-up' bookings can be made in the month following the initial determined are such 'make-up' bookings can be made in the month following the initial determined are such as the such 'make-up' bookings can be made in the month following the initial determined are such as the such 'make-up' bookings' can be made in the month following the initial determined are such as the such 'make-up' bookings' can be made in the month following the initial determined are such as the such 'make-up' bookings' can be made in the month following the initial determined are such as the such 'make-up' bookings' can be made in the month following the initial determined are such as the such 'make-up' bookings' can be made in the month following the initial determined are such as the such 'make-up' bookings' can be made in the month following the initial determined are such as the such are such as the such are such as the such Advertising period
- 16. In submitting Advertising to Wiley, the Customer warrants and represents that:
  - (a) publication of any Advertising (including any Advertising copy that is created by Wiley on behalf of the Customer which has been approved by Customer) in the manner set out in the Booking Confirmation will not breach or infringe any copyright, patent, trademark, trade secret or obligation of confidentiality or privacy, any law of defamation or obscenity, or any relevant law or regulation concerning advertising or promotions, including any medical advertising laws, industry codes or regulations;
  - (b) the Customer has the right to grant the licence to Wiley to use the Advertising as contemplated by these
  - (c) the Advertising is accurate, truthful and non- deceptive and does not violate any laws regarding false advertising;
  - (d) the Advertising does not violate any other applicable law, statute, ordinance or regulation, including without limitation any laws and regulations governing export control;
  - (e) the Advertising is not and does not contain content that is lewd, pornographic or obscene, excessively profane, racist, ethnically offensive, threatening, infringing, excessively violent, libellous, gambling-related, or promote any discriminatory activity, promote illegal drugs or arms trafficking, create a risk to a person's safety or health, compromise national security or interfere with an investigation by law enfor-cement officials or is offensive, misleading, deceptive or destructive, and does not promote, advocate or facilitate terrorism, terrorist-related activities or violence:
  - (f) Online Advertising does not create, facilitate the creation of or exploit any security vulnerabilities in a user's computer, promote programs which compensate or provide incentives to users for clicking ads or offers, performing searches, surfing websites or reading emails or contain viruses, trojan horses, worms, time bombs, cancelbots or other harmful or deleterious programming routines whether similar or dissimilar to the foregoing; and
  - (g) Customer has obtained written consent to display the name or image of any living person in any Advertising
- 17. The Customer acknowledges that in relation to Advertising, Wiley makes no representation or warranty (i) that any publication of any Advertisement will be confined to persons resident in various countries (ii) of the exact number of page impressions that will be delivered, (iii) regarding the quality of reproduction of the Advertisements; or (iv) as to the availability of any Online Advertising site or digital product
- 18. In addition to the Terms, the following clauses of the standard terms and conditions of the Interactive Advertising Bureau for Media Buys of Less than One Year ("IAB Terms") will apply to all Online Advertising services, with Wiley being the 'Media Company' and Customer being the 'Agency' and 'Advertiser' (unless the Customer is a media agency booking advertising on behalf of a customer in which case it will be the Agency, with its customer being the Advertiser):
- (a) Section II (Ad Placement and Positioning);
   (b) Section IV (Reporting) (excluding clause IV(b))
   (c) Section XII (Non-Disclosure, Data Lasge and Ownership, Privacy and Laws')
   (d) Section XIII (Third Party Ad Serving and Tracking)

In the event of any inconsistencies between the IAB Terms and these Terms, these Term will prevail, to the extent of the inconsistency.

#### REPRINT TERMS

- 19. A Reprint Quotation will be provided to the Customer by Wiley. The Customer must provide a Purchase Or-der or return the Reprint Quotation and provide all relevant details in order to submit an order for producing the Reprint and in doing so, the Customer agrees to be bound by these Terms. Wiley may issue a Booking Confirmation to confirm the Order.
- 20. The Reprints are solely for the use of the Customer and may not be re-sold, posted on the internet (other than as permitted for ePrints in the format specified by Wiley) or reproduced in any other format or media without the express written permission of Wiley and payment of the appropriate licence fee. The Reprints must not be amended or modified in any way after delivery. If the Customer wishes to append or add any material to a Reprint is shall inform Wiley at the time of making the order and pay any additional fees character deliver. ged by Wiley. Wiley reserves the right to accept or decline any such request in its sole discretion.
- 21. For ePrints, the Customer will be provided with a link and is entitled to the number of downloads of ePrints. protect mits, the customer win be provided in the anity and a structure of the number of ownhouss of ermits, as specified in the Reprint Quotation and/or Booking Confirmation. The Customer may opt to pay a premium price and have a print download option on ePrints if confirmed in the Booking Confirmation.
- 22. Wiley will use commercially reasonable efforts to deliver the Reprints by the date specified by the Customer (if any) in the accepted Reprint Quotation, however Wiley will not be liable for any non-delivery or late delivery.
- 23. It is the responsibility of the Customer to notify Wiley in writing of any damage or shortage within 30 days of the date of actual delivery of physical Reprints to the Customer. Wiley will take no responsibility for any damage or shortage notified after this period has expired.

## **Advertising and Reprint Production Terms and Conditions**

#### PRICING

- 24. The price for the Advertising is set out in the Booking Confirmation. An invoice will be sent by Wiley to the Customer following print publication or digital campaign fulfilment.
- 25. The price for producing the Reprints is set out in the Reprint Quotation and is valid for 30 days from the date of issue. The price quoted includes a maximum of three (3) proofs of the Reprint. Should Customer require any additional proofs, these will be subject to an additional charge at the discretion of Wiley. If a Reprint Quotation has been provided in advance of the printing date, the details of the order may change upon printing. In this event, Wiley reserves the right to amend the Reprint Quotation to reflect any change sincluding, without limitation, page length. If a Customer requires a pro forma invoice, Wiley can issue an invoice after the order is confirmed.

#### CANCELLATION

- 26. If the Customer wishes to cancel Advertising after the provision of an Insertion Order or Purchase Order, the Customer must immediately notify Wiley in writing. For Print Advertising, the Customer may, at Wiley's discretion, still be liable for any charges where cancellation requests are received after the Materials Due Date for that Advertising. For Online Advertising, unless the Booking Confirmation has specified that such Online Advertising is non-cancellable, the Customer may cancel Online Advertising and I days written notice to Wiley with no penalty, provided that the Customer shall pay all fees for all Advertising written or development for any Advertising until the effective date of termination and if there are any custom content or development for any Advertising until Dust for the norvision of all sequers performed unto the effective date. for any Advertising, the Customer shall pay for the provision of all services performed up to the effective date of termination.
- 27. On receipt of a cancellation request, Wiley will use reasonable commercial endeavours to ensure the Advertising is not published or for Online Advertising, that it is withdrawn, however Wiley will not be liable for any loss or damage that may be occasioned by the publication of Advertising cancelled by the Customer after the Materials Due Date or Insertion Order is received.
- 28. Reprint cancellations will be subject to a cancellation fee based on the value of the total order (excluding shipping and expedited delivery charges) and the point in the production process which has been reached at the time Wiley receives the cancellation:

English Language		Translations		
Point of Cancellation	% of order value – excluding shipping & expedited delivery fees	Point of Cancellation	% of order value – excluding shipping & expedited delivery fees	
Purchase Order / confirmed order received	5%	Purchase Order / confirmed order received	5%	
Order sent to printer / Proof compiled	10%	Translation work started	50%	
Proof approved by customer	25%	Proof approved by customer	75%	
ePrint created	35%	ePrint created	35%	
Copies printed / ePrint supplied	100%	Copies printed / ePrint supplied	100%	

#### GENERAL TERMS

- 29. If a Customer breaches these terms, fails to pay for Advertising or Reprints, enters into bankruptcy or where it is a corporation or other legal entity, passes a resolution for administration, winding up or liquidation, has a receiver or manager appointed, or enters into an arrangement with its creditors other than in the ordinary course of business, or any other event occurs or proceeding is taken with respect to the Customer in any jurisdiction which has an effect equivalent or similar to any of the events mentioned, then Wiley may, in its order the universitient of the universitie sole discretion and without limitation:
  - (a) cancel any provision of credit to Customer; (a) cancel any provision of credit to Customer;
     (b) require cash pre-payment for further orders until all outstanding debt is paid in full or Wiley determines that the initial insolvency event has ceased to occur;
     (c) cease publication of further Advertising or terminate an agreement for Advertising;
     (d) withhold any discounts or rebates previously granted to the Customer; or
     (e) exercise any other rights at law or equity.

- 30. Wiley will send invoices to the Customer at the address provided. Should a Purchase Order number be a Wiley will send invoices to the customer at the address provided. Should a Furchase order number be a prerequisite for payment of invoice, the Customer must supply this at the point of confirming the order. All delivery addresses must be accompanied by a contact name and telephone number, as well as a VAT number (relative to the country on the invoice address) or other business identifier or information as may be required by Wiley (eq. GST registration, W9 form) as notified by Wiley. Please note that Wiley is unable to accept any PO Box addresses.
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