

**Scale of discount:**

from 10 ex.	12% discount
from 20 ex.	15% discount
from 50 ex.	20% discount
from 100 ex.	24% discount
from 200 ex.	28% discount
from 300 ex.	Individual offer

**Rules for the validity of bulk discount tariffs**

- Compliance with fixed book pricing
- Bulk discounts may not be transferred to third parties; i.e. the recipient may give the books as gifts or distribute them free of charge, but may not sell them at a discounted price
- A large number of copies of a book are sent to only one address for invoice and delivery

**Your contacts**

Simone Dress

Phone +49/(0) 6201 606 334

E-Mail: [sdress@wiley.com](mailto:sdress@wiley.com)

Petra Stark

Phone +49/(0) 6201 606 424

E-Mail: [pestark@wiley.com](mailto:pestark@wiley.com)